

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPOR **FORM X-17A-5** PART III

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**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

EPORT FOR THE PERIOD BEGINNING	08/01/02	AND ENDING	07/31/03
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTI	FICATION	
JAME OF BROKER - DEALER:			OFFICIAL USE ONLY
P. McGowan & Company, Inc.			GIT IONE OUL ONE!
• •			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSINESS	S: (Do not use P.O. Box	No.)	
631 Locust Street	(No. and Street)		
	, ,		
Philadelphia (City)	PA (State)		19103 (Zip Code)
	,		,
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT	IN REGARD TO THIS	REPORT
ohn P. McGowan			15) 735-6864
		(A	rea Code - Telephone No.)
B. ACC	OUNTANT IDENT	IFICATION	
NORTH DIDLIC ACCOUNTANT who	sa aninian is contained	d in this Donort*	
NDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained	I in this Report	
Sanville & Company			
·	ne - if individual, state last, first, r	•	
514 Old York Road	Abington (City)	PA (State)	(Zip Code)
Address)	(City)	(	CESSED
CHECK ONE:    Certified Public Accountant			
Public Accountant		\_\\\0CT	O 6 <b>2003</b>
Accountant not resident in United S	States or any of its posse	ssions.	DIMISON
	FOR OFFICIAL USE OF	NLY FIN	ANCIAL
	TOR OFFICIAL COL OF	·-·	

SEC 1410 (3-91)

Potential persons who are to respond to the collection with contained in this form are not required to respond un a currently valid OMB control number.

#### OATH OR AFFIRMATION

I, John P. McGowan	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial statement	and supporting schedules pertaining to the firm of
J.P. McGowan & Company, Inc.	, as of
	further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has any proprie	etary interest in any account classified soley as that of
a customer, except as follows:	
	NY)
	/\/ <i>\/</i> -/-/-/
	A / / / Simple
,	Signature
	President
	Title
Mary & Oarlie	
Notary Public	
<i>V</i>	+ 2
Notarial Seal Mary K. Overholt. Notary Bubbic	
Mary K. Overholt, Notary Parity	
Abington Twp., Montgomery Found My Commission Expires 1478 23; 1008	
Member, Pennsylvania Association (1)	
This report** contains (check all applicable boxes):	
(a) Facing page.	
(b) Statement of Financial Condition.	
<ul><li>☒ (c) Statement of Income (Loss).</li><li>☒ (d) Statement of Cash Flows.</li></ul>	
<ul><li>⋈ (d) Statement of Cash Flows.</li><li>⋈ (e) Statement of Changes in Stockholders' Equity or Partners' or</li></ul>	Sole Proprietor's Capital
(f) Statement of Changes in Liabilities Subordinated to Claims of	
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Requirements Pur	
(i) Information Relating to the Possession or control Requirement	
(j) A Reconciliation, including appropriate explanation, of the C	omputation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requirements N/A (k) A Reconciliation between the audited and unaudited Statements	
solidation.	s of 1 material Condition with respect to methods of con-
(1) An Oath or Affirmation.	
N/A* (m) A copy of the SIPC Supplemental Report.	
N/A (n) A report describing any material inadequacies found to exist or	found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain portions of this filing,	see section 240 17a-5(e)(3)
For conditions of confidential treatment of certain portions of this fitting,	bee beenon 270.1/4-5 (e)(5).

<sup>\*</sup> Minimum assessment in affect.

ROBERT F. SANVILLE, CPA MICHAEL T. BARANOWSKY, CPA Sanville & Company

CERTIFIED PUBLIC ACCOUNTANTS

1514 OLD YORK ROAD ABINGTON, PA 19001 (215) 884-8460 • (215) 884-8686 FAX

140 EAST 45<sup>TH</sup> STREET NEW YORK, NY 10017 (212) 661-3115 • (646) 227-0268 FAX MEMBERS OF

AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS
PENNSYLVANIA INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS

#### INDEPENDENT AUDITOR'S REPORT

J. P. McGowan & Company Inc. Philadelphia, Pennsylvania

We have audited the accompanying statement of financial condition of J. P. McGowan & Company Inc. as of July 31, 2003 and the related statements of operations, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of J. P. McGowan & Company Inc. at July 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Abington, Pennsylvania September 4, 2003 Samule: Company Certified Public Accountants

## J.P. McGOWAN & COMPANY, INC. Statement of Financial Condition July 31, 2003

#### **ASSETS**

Cash \$	58,783
Securities owned, at market value:	
State and municipal obligations	35,122
Corporate stocks	2,580
Receivable from clearing broker	370,792
Deposit with clearing broker	50,000
Interest receivable	820
Receivable from stockholder	37,500
Furniture and equipment at cost of \$16,512 less	
accumulated depreciation of \$16,286	226
Cash surrender value officers life insurance	27,915
Total assets \$	583,738
LIABILITIES AND STOCKHOLDER'S EQUITY	
Income taxes payable \$	121
Accounts payable and accrued expenses	36,887
recounts payable and decraed expenses	
Total liabilities	37,008
Commitments and contingent liabilities	
Stockholder's Equity:	
Common stock, \$1 par value, authorized - 1,000 shares,	
issued and outstanding - 300 shares	300
Additional paid-in capital	140,138
Treasury stock - 45 shares, at cost	( 35,448)
Retained earnings	441,740
Total stackholdow's agnity	546 720
Total stockholder's equity	546,730
Total liabilities and stockholder's equity \$	583,738

#### J.P. McGOWAN & COMPANY, INC.

## Statement of Operations For the Year ended July 31, 2003

#### **REVENUE**

Net gain on firm securities trading Interest	\$	473,389 27,741
Unrealized loss firm investment account		( 720)
Miscellaneous		14
Total revenue	_	500,424
EXPENSES		
Salaries and other employment costs		281,233
Interest		5,944
Clearing charges		24,102
Occupancy costs and equipment rental		33,200
Office expense		10,333
Telephone		10,660
Quotation fees and research		29,015
Regulatory fees and expenses		4,044
Travel and entertainment		33,056
Professional fees		5,313
Depreciation		113
Taxes, other than income taxes		1,269
Other	_	3,170
Total expenses	_	441,452
Income before taxes on income		58,972
Current year income tax expense		121
Prior year recovered income taxes	_	( 1,428)
Net income	\$ _	60,279

## J.P. McGOWAN & COMPANY, INC. Statement of Changes in Stockholder's Equity For the Year ended July 31, 2003

	_	Common Stock	Additional Paid-In Capital	_	Treasury Stock	Retained Earnings	Total Stockholder's Equity
Balance at July 31, 2002	\$	300 \$	140,138	\$	( 35,448) \$	417,461 \$	522,451
Dividends paid to stockholder		-	-		-	( 36,000)	( 36,000)
Net income for the year	_	-		-	<del></del>	60,279	60,279
Balance at July 31, 2003	\$_	300 \$	S 140,138	\$_	( 35,448) \$	441,740 \$	546,730

## J.P. McGOWAN & COMPANY, INC. Statement of Changes in Subordinated Borrowings For the Year ended July 31, 2003

Subordinated borrowings at August 1, 2002	\$ -
Increases:	-
Decreases:	 -
Subordinated borrowings at July 31, 2003	\$

#### J.P. McGOWAN & COMPANY, INC.

## Statement of Cash Flows For the Year ended July 31, 2003

#### Cash flows from operating activities:

Net income	\$	60,279
Adjustments to reconcile net income to net cash		
expended in operating activities:		
Depreciation		113
Changes in assets and liabilities:		
(Increase) decrease in assets:		
Securities owned		1,258,867
Interest and other receivables		( 1,424)
Cash surrender value officer's life insurance		( 4,142)
Receivable from clearing broker		(1,240,377)
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses		( 8,458)
Income taxes payable	_	121
Net cash expended in operating activities	_	64,979
Cash flows from financing activities:		
Dividends paid to stockholder		( 36,000)
Net cash expended in financing activities		( 36,000)
Net decrease in cash		28,979
Cash at beginning of year	<del></del>	29,804
Cash at end of year	\$_	58,783
Supplemental disclosures of cash flow information Cash paid during the year for: Interest paid Income taxes paid	\$ \$	5,944 -

## J.P. MCGOWAN & COMPANY, INC. Notes to Financial Statements July 31, 2003

#### 1. ORGANIZATION

J.P. McGowan & Company, Inc. (the "Company") is a securities broker dealer, registered with the Securities and Exchange Commission and NASD, principally engaging in Pennsylvania municipal obligations. The Company, like other securities firms, is directly affected by general economic and market conditions, including fluctuations in volume and price levels of securities, changes in interest rates and securities brokerage services, all of which have an impact on the Company's liquidity.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

-Revenue – Securities transactions (and related revenue and expense, if applicable) are recorded on a settlement date basis, generally the third business day following the transaction date. This is not materially different from trade date basis.

Property and Depreciation – Furniture and equipment are depreciated generally on an accelerated basis over their estimated useful lives (three to seven years).

Income Taxes – The Company's method of accounting for income taxes conforms to Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes ("SFAS No. 109") (Note 8). This method requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the financial reporting basis and tax basis of assets and liabilities.

Fair Value of Securities – The market value of securities owned and sold short, consisting of state and municipal obligations is determined by the Company using quoted market prices, dealer quotes and prices obtained from independent third parties.

Use of Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates and assumptions.

#### 3. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS

The Company will operate in accordance with the exemptive provision of paragraph (k)(2)(B) of SEC Rule 15c3-3. All customer transactions are cleared through Pershing Division of Donaldson, Lufkin & Jenrette Securities Corporation ("Pershing") on a fully disclosed bases.

#### J.P. MCGOWAN & COMPANY, INC. Notes to Financial Statements (Continued) July 31, 2003

#### 4. NET CAPITAL REQUIREMENTS

The Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) of the Securities Exchange Act of 1934 that prohibits a broker-dealer from withdrawing corporation capital except upon six months' notice and from engaging in any securities transaction at a time when its "Aggregate Indebtedness" exceeds fifteen times its "Net Capital" as those terms are defined by this Rule. As a result of this Rule, Company capital may be withdrawn only to the extent that net capital is in excess of required net capital that, in any event, may not be less than \$100,000.

At July 31, 2003, the Company's "Aggregate Indebtedness" and "Net Capital" (as defined) were \$37,008 and \$506,710, respectively, and its net capital ratio was .07 to 1. "Net Capital" exceeded minimum capital requirements by \$406,710 at that date.

#### PAYABLE TO CLEARING BROKER

Pursuant to the clearing agreement with Pershing (See Note 3), the Company can borrow from Pershing up to 75% of its eligible municipal inventory in order to finance such inventory. The Company pays interest on any outstanding balance due Pershing at brokers call rate plus call rate plus ½% (3.25%) at July 31, 2003. Interest expense was \$5,944 for the year ended July 31, 2003.

#### 6. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, the Company enters into when-issued and underwriting commitments. The transactions relating to such commitments that were open at July 31, 2003 had no material effect on the financial condition of the Company.

#### 7. PROFIT SHARING PLAN

The Company has a profit sharing plan for those employees who meet the eligibility requirements set forth in the plan. The amount of the contribution to the plan is at the discretion of the Company's management. The Company made no contribution to the plan for the year ended July 31, 2003.

## J.P. MCGOWAN & COMPANY, INC. Notes to Financial Statements (Continued) July 31, 2003

#### 8. INCOME TAXES

For federal income tax purposes the Company has recovered an additional \$1,428 in income taxes not previously recognized due to the ability of the Company to carryback its prior net operating loss. The Company's taxable income for the year ended July 31, 2003 was \$807 after applying the net operating loss carryforward of \$42,599. The current year federal income tax provision is \$121.

For state income tax purposes the Company has made no provision for income taxes due to the excludability of certain Pennsylvania municipal bond profits.

#### RELATED PARTY TRANSACTIONS

The Company leased its office space under a non-cancelable lease that expired January 31, 2003. The Company is on a month to month lease for \$2,600 per month. Rent expense totaled \$33,200 for the year ended July 31, 2003. The Company's sole stockholder is a partner in the partnership that leases the office space to the Company. The Company advanced to the sole stockholder \$37,500 to increase his ownership in the partnership during the years ended July 31, 2003.

#### Schedule I

# J.P. McGOWAN & COMPANY, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission July 31, 2003

#### COMPUTATION OF NET CAPITAL

Total stockholder's equity	\$	546,730
Deduct stockholder's equity not allowable for Net Capital:	_	
Total stockholder's equity qualified for Net Capital		546,730
Deductions and/or charges:		
Non-allowable assets:		
Fixed assets		226
Other receivables		37,500
Total non-allowable assets	_	37,726
Net Capital before haircuts on securities positions		
Trading and investment securities:		
State and municipal obligations		1,907
Corporate stocks	_	387
Total haircuts	_	2,294
Net Capital	\$_	506,710
COMPUTATION OF AGGREGATE INDEBTEDNESS		
Total aggregate indebtedness liabilities from Statement of Financial Condition		
Income taxes payable	\$	121
Accounts payable and accrued expenses	Ψ	36,887
Accounts payable and decided expenses	<del></del>	30,007
Total aggregate indebtedness	\$ _	37,008
Percentage of aggregate indebtedness to Net Capital		7%
Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)		0%

#### Schedule I (Continued)

# J.P. MCGOWAN & COMPANY, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission July 31, 2003

#### COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Minimum Net Capital (6-2/3% of \$37,008)	\$ 2,467
Minimum dollar Net Capital requirement of reporting broker or dealer and minimum Net Capital requirement	\$ 100,000
Net Capital requirement	\$ 100,000
Excess Net Capital	\$ 406,710
Excess Net Capital at 1000%	\$ 503,009

### RECONCILIATION BETWEEN COMPUTATION OF ANNUAL AUDIT REPORT AND COMPUTATION IN COMPANY'S UNAUDITED FOCUS REPORT

#### Computation of Net Capital Under Rule 15c3-1

The difference between the above computation and the computation included in the Company's unaudited FOCUS report (Form X-17a-5) as of July 31, 2003 is primarily due to:

Net Capital per unaudited FOCUS filing on July 31, 2003	\$ 470,250
Decrease in net income	( 2,749)
Dividend to stockholder	( 36,000)
Decrease in nonallowable assets	75,209
Net Capital per above	\$506,710

#### Schedule II

# J.P. MCGOWAN & COMPANY, INC. Computation for Determination of the Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission July 31, 2003

The Company is exempt from the provisions of Rule 15c3-3 in accordance with Section (k) (2) (ii).

RECONCILIATION BETWEEN COMPUTATION OF ANNUAL AUDIT REPORT AND COMPUTATION IN COMPANY'S UNAUDITED FOCUS REPORT

Computation for Determination of Reserve Requirements Under Exhibit A of Rule 15c3-3

No material difference exists between the broker's most recent, unaudited, Part IIA filing and the Annual Audit Report.

ROBERT F. SANVILLE, CPA MICHAEL T. BARANOWSKY, CPA

### Sanville & Company

CERTIFIED PUBLIC ACCOUNTANTS

1514 OLD YORK ROAD ABINGTON, PA 19001 (215) 884-8460 • (215) 884-8686 FAX

140 EAST 45<sup>TH</sup> STREET NEW YORK, NY 10017 (212) 661-3115 • (646) 227-0268 FAX MEMBERS OF
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS
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CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors J. P. McGowan & Company, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of J.P. McGowan & Company, Inc. (the Company) for the year ended July 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC) we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1) Making quarterly securities examinations, counts, verifications, and comparisons.
- 2) Recordation of differences required by Rule 17a-13.
- 3) Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at July 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the NASD, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Zanolle & Compre Certified Public Accountants

Abington, Pennsylvania September 4, 2003